## UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

NEW ENGLAND CARPENTERS HEALTH BENEFITS FUND, PIRELLI ARMSTRONG RETIREE MEDICAL BENEFITS TRUST; TEAMSTERS HEALTH & WELFARE FUND OF PHILADELPHIA AND VICINITY; PHILADELPHIA FEDERATION OF TEACHERS HEALTH AND WELFARE FUND; DISTRICT COUNCIL 37, AFSCME -HEALTH & SECURITY PLAN; JUNE SWAN: MAUREEN COWIE and BERNARD GORTER,

Plaintiffs,

v.

FIRST DATABANK, INC., a Missouri corporation; and McKESSON CORPORATION, a Delaware corporation,

Defendants.

C.A. No. 1:05-CV-11148-PBS

## DECLARATION OF BARBARA MAHONEY IN SUPPORT OF PLAINTIFFS' MOTION TO COMPEL MCKESSON TO MAKE ITS 30(b)(6) WITNESS AVAILABLE AND PRODUCE IMS DATA

- I, Barbara Mahoney, hereby declare that:
- 1. I am an attorney with Hagens Berman Sobol Shapiro LLP, resident in its Seattle, Washington, office, and I am one of the counsel for Plaintiffs in the above-captioned matter. I submit this declaration in support of Plaintiffs' Motion to Compel McKesson to Make its 30(b)(6) Witness Available and Produce IMS Data.
- To date McKesson has produced approximately 30 boxes of materials. McKesson 2. has informed us that it has organized its production according to the identity of its custodian of

record but it has not disclosed the names of its custodians. I advised McKesson counsel, Tiffany Cheung, by e-mail on January 5 that Plaintiffs intended to depose a representative of McKesson most knowledgeable of the identity of the custodians of record of the documents produced by McKesson in this litigation. I asked Ms. Cheung if McKesson could make its witness available on January 26 or any day the week of January 29. Attached as Exhibit A is a true and correct copy of the e-mail I sent to Ms. Cheung on January 5.

- 3. Ms. Cheung responded by e-mail. She declined to provide me with dates of availability. Instead she renewed McKesson's offer to provide the identities of its custodians of record on the condition that Plaintiff provide the names of each of its custodians of record for the documents Plaintiffs have produced. Attached as Exhibit B is a true and correct copy of the email Ms. Cheung sent on January 5.
- 4. By e-mail I refused Ms. Cheung's offer on behalf of Plaintiffs, explaining that Plaintiffs did not believe that it would be fair for McKesson to exact that condition, given that McKesson had already had the opportunity to depose all of the Plaintiffs and to ask them questions about their discovery responses. I also offered to waive the deposition if McKesson provided the information voluntarily, assuming that Plaintiffs would not be required to provide the names of their custodians of record and McKesson would provide its response before the date the deposition was to take place. Attached as Exhibit C is a true and correct copy of the e-mail I sent to Ms. Cheung. Plaintiffs' counsel, Steve Berman, also wrote to Ms. Cheung, adding that McKesson was in a different position than Plaintiffs, given the size and complexity of its organization and it would be unfair to exact the same condition on Plaintiffs. He advised Ms. Cheung that Plaintiffs would move to compel if McKesson did not make its witness available.

Attached as Exhibit D is a true and correct copy of the e-mail Mr. Berman sent to Ms. Cheung, dated January 5.

- 5. On January 11, McKesson served an interrogatory on Plaintiffs, requiring a sworn statement from each Plaintiff disclosing each custodian of record. Ms. Cheung wrote to inform me that McKesson disagreed with Plaintiffs' position and that she was accepting "my offer" and would provide a log of its document production and the names of its custodians of record. Attached as Exhibit E is a true and correct copy of the letter I received from Ms. Cheung, dated January 11.
- 6. On January 12, I informed Ms. Cheung by e-mail that she had misconstrued my earlier suggestion that we could forego the deposition if McKesson voluntarily provided us with the names of its custodians of record. Given that McKesson had served its interrogatory on Plaintiffs and thus imposed the obligation that Plaintiffs expressly sought to avoid, our circumstances had changed. Furthermore, McKesson did not provide us with the names of the custodians but merely stated that it would provide information at an indeterminate date. I reiterated my request that McKesson provide us with available dates for the deposition. Attached as Exhibit F is a true and correct copy of the e-mail I sent to Ms. Cheung on January 12. When McKesson failed to provide any available dates, we served them with our notice of deposition. Attached as Exhibit G is a true and correct copy of our notice of deposition, dated January 15.
- 7. Shortly before 5 p.m. on January 19, McKesson served us with its "Objections" to our deposition notice. McKesson claimed that our notice was defective because we served it on January 15 instead of January 12. McKesson did not deny that Plaintiffs engaged in a week-long consultation over available dates, nor did it deny that the scheduled date was 21 days after

Plaintiffs communicated in writing its intent to schedule the deposition on January 26 or the week of January 29. McKesson did not claim that it was unavailable on January 26 or provide alternative dates. Ms. Cheung also sent me a letter on the same date advising me that McKesson planned to provide a list of its custodians by January 31 and warning me that if Plaintiffs "attempt[ed] to proceed with a 30(b)(6) deposition on this topic [it] would constitute discovery abuse[.]" Attached as Exhibit H is a true and correct copy of the e-mail sent to me by Ms. Cheung's secretary attaching Ms. Cheung's letter dated January 19 and McKesson's objections to Plaintiffs' notice of deposition McKesson's 30(b)(6) witness.

- 8. On January 22, I responded by letter via e-mail to Ms. Cheung regarding McKessson's proffered objections to Plaintiffs' deposition notice. I informed her that Plaintiffs intended to go forward with the deposition and that if McKesson did not agree by the close of day January 23 to make its witness available on the scheduled date of the deposition that we would move to compel and would seek sanctions. Attached as Exhibit I is a true and correct copy of my January 22 letter to Ms. Cheung. Ms. Cheung again refused to make McKesson's witness available.
- 9. On a separate matter, I have also been in communication with Ms. Cheung regarding McKesson's unwarranted delay and failure to provide IMS data to Plaintiffs. Plaintiffs first requested this data last July. Attached as Exhibit J is a true and correct copy of Plaintiffs' Third Request for Production of Documents to McKesson. The Parties engaged in a discovery conference on September 22. At the conference McKesson agreed to produce the IMS data. On October 9, I wrote to McKesson counsel, Paul Flum reminding him of his promise to provide the data. Attached as Exhibit K is a true and correct copy of my October 9 letter to Mr. Flum. Ms. Cheung responded on behalf of Mr. Flum in a letter dated October 12 that "We have contacted

IMS and are in the process of attempting to secure IMS' consent to such a production." Attached as Exhibit L is a true and correct copy of Ms. Cheung's October 12 letter. Plaintiffs' renewed their request after the New Year only to be told that McKesson has "been working on obtaining the necessary permission from IMS and collecting and reviewing the IMS material in McKesson's possession." When I informed Ms. Cheung that we expected McKesson to provide the data within 5 days or we would be bringing a motion to compel, she responded on January 15, that she expected the agreement to be finalized within "a couple of days." We have not received any data to date. Attached as Exhibit M is a true and correct copy of the e-mail string containing my January 10 inquiry; Ms. Cheung's January 11 response and my January 11 replymail to her requesting the data within 5 day. Attached as Exhibit N is a true and correct copy of Ms. Cheung's January 15 e-mail. I advised Ms. Cheung the following day that Plaintiffs reserved the right to bring this motion if the data was not forthcoming. Attached as Exhibit O is a true and correct copy of my January 16 e-mail.

I certify under penalty of perjury that the foregoing is true and correct.

Executed this 23<sup>rd</sup> day of January 2007.

/s/ Barbara Mahoney BARBARA MAHONEY

## **CERTIFICATE OF SERVICE**

I hereby certify that a true copy of the above document was served upon the attorney of record for each other party through the Court's electronic filing service on January 23, 2007.

/s/ Steve W. Berman
Steve W. Berman

## Exhibit A

•

## **Barbara Mahoney**

From: Barbara Mahoney

Sent: Friday, January 05, 2007 11:40 AM

To: 'Cheung, Tiffany' Cc: Steve Berman Subject: deposition notice

We would like to depose McKesson's 30(b)(6) witness most knowledgeable of the identity of the custodians of record of the documents produced by McKesson in this litigation. We would like to take the deposition on January 26 or sometime the week of January 29th. Please provide us with available dates by next Friday.

thanks. Barbara

## Exhibit B

## **Barbara Mahoney**

From: Cheung, Tiffany [TCheung@mofo.com]
Sent: Friday, January 05, 2007 2:22 PM

To: Barbara Mahoney

Subject: FW: McKesson document production

### Barbara,

I am writing in response to your request for a 30(b)(6) witness "most knowledgeable of the identity of the custodians of record of the documents produced by McKesson in this litigation." We have made multiple offers, like the one shown below, to provide a source log indicating the custodians for the documents produced by McKesson if plaintiffs would provide a source log for the documents produced by plaintiffs. In the interests of efficiency, we are renewing this offer.

Please let me know if plaintiffs will agree to this proposal.

## Regards, Tiffany

----Original Message-----From: Cheung, Tiffany

Sent: Monday, July 03, 2006 9:34 PM

To: 'barbaram@hbsslaw.com'

Subject: Re: McKesson document production

### Ms. Mahoney:

McKesson will provide a source log for the documents it has produced and will produce if plaintiffs will agree to do the same. From previous correspondence with plaintiffs' counsel, it remains unclear whether plaintiffs will provide source logs for all the documents they have produced and will produce. We would appreciate clarification on this matter so that the parties can promptly exchange such logs.

## Sincerely,

### Tiffany Cheung

----Original Message----

From: Barbara Mahoney <barbaram@hbsslaw.com>

To: Cheung, Tiffany <TCheung@mofo.com>; Steve Berman <Steve@hbsslaw.com>; Carrie Flexer <Carrie@hbsslaw.com>

CC: FDB <FDB@hbsslaw.com>

Sent: Fri Jun 30 15:50:52 2006

Subject: McKesson document production

Please see attached letter.

To ensure compliance with requirements imposed by the IRS, Morrison & Foerster LLP informs you that, if any advice concerning one or more U.S. Federal tax issues is contained in this communication (including any attachments), such advice is not intended or written to

be used, and cannot be used, for the purpose of (i) avoiding penalties under the Internal Revenue Code or (ii) promoting, marketing or recommending to another party any transaction or matter addressed herein.

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## **Exhibit C**

## **Barbara Mahoney**

From: Barbara Mahoney

**Sent:** Friday, January 05, 2007 2:37 PM

To: 'Cheung, Tiffany'
Cc: Steve Berman

Subject: RE: McKesson document production

### Tiffany,

The idea that you should withhold this information from plaintiffs until you receive the names of plaintiffs' custodians is not well taken. You've had an opportunity to depose each of the plaintiffs about their production and yet from my review of the transcripts it appears that you have not asked a single one of them about their custodians of record. If you are willing to provide this information freely, we will forego our deposition request. Otherwise please provide us with available dates.

### Barbara

----Original Message----

From: Cheung, Tiffany [mailto:TCheung@mofo.com]

Sent: Friday, January 05, 2007 2:22 PM

To: Barbara Mahoney

Subject: FW: McKesson document production

### Barbara,

I am writing in response to your request for a 30(b)(6) witness "most knowledgeable of the identity of the custodians of record of the documents produced by McKesson in this litigation." We have made multiple offers, like the one shown below, to provide a source log indicating the custodians for the documents produced by McKesson if plaintiffs would provide a source log for the documents produced by plaintiffs. In the interests of efficiency, we are renewing this offer.

Please let me know if plaintiffs will agree to this proposal.

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Subject: Re: McKesson document production

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### Sincerely,

### Tiffany Cheung

----Original Message----

From: Barbara Mahoney <barbaram@hbsslaw.com>

To: Cheung, Tiffany <TCheung@mofo.com>; Steve Berman <Steve@hbsslaw.com>; Carrie Flexer

<Carrie@hbsslaw.com>

CC: FDB <FDB@hbsslaw.com>

Sent: Fri Jun 30 15:50:52 2006

Subject: McKesson document production

Please see attached letter.

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# Exhibit D

## **Barbara Mahoney**

From:

Steve Berman

Sent:

Friday, January 05, 2007 4:54 PM

To:

Barbara Mahoney; 'Cheung, Tiffany'

Subject:

RE: McKesson document production

Bm: don't back down on this, their [position comparing a huge entity to our small entities is silly. If they don't give u a date note it and move if u have to

----Original Message----

From: Barbara Mahoney

Sent: Friday, January 05, 2007 2:37 PM To: 'Cheung, Tiffany'

Cc: Steve Berman

Subject: RE: McKesson document production

The idea that you should withhold this information from plaintiffs until you receive the names of plaintiffs' custodians is not well taken. You've had an opportunity to depose each of the plaintiffs about their production and yet from my review of the transcripts it appears that you have not asked a single one of them about their custodians of record. If you are willing to provide this information freely, we will forego our deposition request. Otherwise please provide us with available dates.

### Barbara

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From: Cheung, Tiffany [mailto:TCheung@mofo.com]

Sent: Friday, January 05, 2007 2:22 PM

To: Barbara Mahoney

Subject: FW: McKesson document production

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Subject: Re: McKesson document production

## Ms. Mahoney:

McKesson will provide a source log for the documents it has produced and will produce if plaintiffs will agree to do the same. From previous correspondence with plaintiffs' counsel, it remains unclear whether plaintiffs will provide source logs for all the documents they have produced and will produce. We would appreciate clarification on this matter so that the parties can promptly exchange such logs.

Sincerely,

Tiffany Cheung

## Case 1:05-cv-11148-PBS Document 187-2 Filed 01/23/2007 Page 11 of 53

----Original Message----

From: Barbara Mahoney <barbaram@hbsslaw.com>

To: Cheung, Tiffany <TCheung@mofo.com>; Steve Berman <Steve@hbsslaw.com>; Carrie Flexer

<Carrie@hbsslaw.com>

CC: FDB <FDB@hbsslaw.com>
Sent: Fri Jun 30 15:50:52 2006

Subject: McKesson document production

Please see attached letter.

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## Exhibit E

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DENVER, NORTHERN VIRGINIA,
ORANGE COUNTY, JACRAMENTO,
WALNUT CREEK, CENTURY CITY
TOKYO, LONDON, BEIJING,

January 11, 2007

By E-Mail

Writer's Direct Contact 415/268-6848 TCheung@mofo.com

SHANGHAI, HONG KONG, SINGAPORE, BRUSSELS

Barbara A. Mahoney Hagens Berman Sobol & Shapiro LLP 1301 Fifth Avenue, Suite 2900 Seattle, WA 98101

Re: New England Carpenters Health Benefit Fund v. First DataBank

## Dear Barbara:

I write in response to your e-mails regarding plaintiffs' request for a Rule 30(b)(6) witness "most knowledgeable of the identity of the custodians of record of the documents produced by McKesson in this litigation." Plaintiffs seek a deposition to identify McKesson's document custodians despite McKesson's multiple offers to exchange source logs with plaintiffs so that both parties would have this information. Instead, plaintiffs refuse to provide this information and other basic information about plaintiffs' document productions.

Plaintiffs' purported justification for refusing to a mutual exchange of source logs — that McKesson is a "huge entity" while each named plaintiff is "small" — is nonsensical. If anything, the fact that plaintiffs are smaller than McKesson and have produced substantially fewer documents demonstrates that the burden of providing a source log falls disproportionately on McKesson. But, unlike plaintiffs, that is a burden that McKesson has offered to assume.

Both sides need source logs for the same reason — to identify the files and custodians from which documents have been produced. McKesson has been unable to obtain this basic information at the depositions of the named plaintiffs. For example, when McKesson asked District Council 37's Rule 30(b)(6) witness about District Council 37's search for responsive documents, the witness testified that she did not know if District Council 37 had searched for the requested documents. When McKesson requested that District Council 37 produce a knowledgeable witness pursuant to the deposition notice, plaintiffs' counsel refused, claiming that it would not be appropriate for the only knowledgeable witness, an in-house attorney, to testify. Just this week, McKesson again attempted to obtain information regarding District Council 37's production and asked the Rule 30(b)(6) witness to identify the custodians of numerous documents produced by District Council 37. The witness could not identify a single custodian in response to these questions.

Plaintiffs' refusal to agree to a mutual exchange of source logs is illustrative of the lack of cooperation by plaintiffs throughout this litigation, beginning with plaintiffs' prolonged

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Barbara Mahoney January 11, 2007 Page Two

refusal to provide full access to documents produced in the related MDL proceedings. Indeed, plaintiffs agreed to make these materials available only after McKesson moved to compel, and to date, you still have refused to confirm that plaintiffs have made all the MDL materials available to McKesson. (See Letter from T. Cheung to B. Mahoney, dated Nov. 15, 2006, and e-mail from T. Cheung to B. Mahoney, dated Nov. 21, 2006.)

Unlike plaintiffs, McKesson has no interest in making discovery unnecessarily expensive or complicated. We accordingly agree to produce a source log in response to your offer to forego a 30(b)(6) deposition if McKesson was willing to provide plaintiffs with a source log. Given your unwarranted refusal to reciprocate, we will be serving an interrogatory requesting document source information from your side and will move to compel if plaintiffs persist in withholding this basic discovery information.

Sincerely,

sf-2252035

## Exhibit F

## **Barbara Mahoney**

From: Barbara Mahoney

**Sent:** Friday, January 12, 2007 9:23 AM

To: 'Cheung, Tiffany'
Cc: Steve Berman

Subject: McKesson deposition

### Tiffany.

You misconstrue our offer, we do not revoke our request for a 30(b)(6) witness. Please provide available dates as requested last Friday. Our offer to cancel the deposition is conditioned on receipt of the requested information, not on an indefinite promise to provide information on an indeterminate date.

## Barbara

## Exhibit G

## UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

NEW ENGLAND CARPENTERS HEALTH BENEFITS FUND, PIRELLI ARMSTRONG RETIREE MEDICAL BENEFITS TRUST; TEAMSTERS HEALTH & WELFARE FUND OF PHILADELPHIA AND VICINITY; PHILADELPHIA FEDERATION OF TEACHERS HEALTH AND WELFARE FUND; DISTRICT COUNCIL 37, AFSCME-HEALTH & SECURITY PLAN; JUNE SWAN; MAUREEN COWIE and BERNARD GORTER,

Plaintiffs,

٧.

FIRST DATABANK, INC., a Missouri corporation; and McKESSON CORPORATION, a Delaware corporation,

Defendants.

C.A. No. 1:05-CV-11148-PBS

## PLAINTIFFS' NOTICE OF DEPOSITION OF MCKESSON'S 30(b)(6) WITNESS

PLEASE TAKE NOTICE that pursuant to Federal Rule of Civil Procedure 30(b)(6), the undersigned counsel will take the deposition of the representative of McKesson Corporation who is knowledgeable of the identity of the custodians of record of the documents produced by McKesson in this litigation. The deposition will be taken on January 26, 2007, beginning at 9:30 a.m. in San Francisco at a location to be determined. The deposition will be recorded by stenographic and/or sound and visual means and will take place on dates and times and at locations to be determined.

Kenneth A. Wexler Jennifer Fountain Connolly Wexler Toriseva Wallace LLP One North LaSalle Street, Suite 2000 Chicago, IL 60602 Telephone: (312) 346-2222

Facsimile: (312) 346-2222

George E. Barrett Edmund L. Carey, Jr. Barret, Johnston & Parsley 217 Second Avenue, North Nashville, TN 37201 Telephone: (615) 244-2202

Facsimile: (615) 252-3798

## CERTIFICATE OF SERVICE

I hereby certify that a true copy of the above document was served upon the attorney of record for each other party through the Court's electronic filing service on January 15, 2007.

/s/ Steve W. Berman
Steve W. Berman

## Exhibit H

## **Barbara Mahoney**

From:

Sario, Lucia M. [LSario@mofo.com]

Sent:

Friday, January 19, 2007 4:46 PM

To:

Barbara Mahoney

Cc:

Cheung, Tiffany

Subject:

New England Carpenters Health Benefit Fund v. First DataBank

Attachments: 20070119 Cheung to Mahoney Re Plaintiffs' deposition notice served on January 15, 2007.pdf

<<20070119 Cheung to Mahoney Re Plaintiffs' deposition notice served on January 15, 2007.pdf>>

Lucia M. Sario
Assistant to Tiffany Cheung
Morrison | Foerster
425 Market Street • San Fran

425 Market Street • San Francisco, CA • 94105.2482 Telephone • 415.268.6734 • Facsimile • 415.268.7522

Email • lsario@mofo.com

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Case 1:05-cv-11148-PBS Document 187-2 Filed 01/23/2007 Page 23 of 53

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TOKYO, LONDON, BEIJING, SHANGHAI, HONG KONG, SINGAPORE, BRUSSELS

January 19, 2007

By E-Mail

Writer's Direct Contact 415/268-6848 TCheung@mofo.com

Barbara A. Mahoney Hagens Berman Sobol & Shapiro LLP 1301 Fifth Avenue, Suite 2900 Seattle, WA 98101

Re: New England Carpenters Health Benefit Fund v. First DataBank

Dear Barbara:

I write regarding the deposition notice plaintiffs served on January 15, 2007, requesting a Rule 30(b)(6) witness on the custodians of the documents McKesson has produced in this litigation. This notice is defective because it does not comply with the notice provisions of Case Management Order No. 1, which plaintiffs requested the Court to enter. McKesson's written objection to this deposition notice is enclosed with this letter.

In your January 5, 2007 e-mail to me, you stated: "If you are willing to provide this [document custodian] information freely, we will forego our deposition request." In response to this offer, McKesson agreed to provide the document custodian information plaintiffs requested despite plaintiffs' unwarranted refusal to reciprocate, and we are working on gathering the information for a source log. As you know, our opposition to plaintiffs' class certification motion is due January 24. We will commit to providing you with the source log within a week after that, i.e., by January 31. In the meantime, any further attempt by plaintiffs to proceed with a 30(b)(6) deposition on this topic would constitute discovery abuse, especially in light of the representations in your January 5 e-mail.

Sincerely.

Tiffany Cheung`

Enclosure

## UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

NEW ENGLAND CARPENTERS HEALTH BENEFITS FUND, PIRELLI ARMSTRONG RETIREE MEDICAL BENEFITS TRUST, TEAMSTERS HEALTH & WELFARE FUND OF PHILADELPHIA AND VICINITY, PHILADELPHIA FEDERATION OF TEACHERS HEALTH AND WELFARE FUND, DISTRICT COUNCIL 37, AFSCME - HEALTH & SECURITY PLAN; JUNE SWAN; MAUREEN COWIE and BERNARD GORTER,

Plaintiffs,

v.

FIRST DATABANK, INC., a Missouri corporation, and McKESSON CORPORATION, a Delaware corporation,

Defendants.

Civil Action: 1:05-CV-11148-PBS

Judge Patti B. Saris

## MCKESSON CORPORATION'S OBJECTION TO PLAINTIFFS' NOTICE OF DEPOSITION OF MCKESSON'S 30(b)(6) WITNESS

Defendant McKesson Corporation ("McKesson") responds and objects to Plaintiffs' Notice of Deposition of McKesson's 30(b)(6) Witness ("Deposition Notice"), dated January 15, 2007, as follows:

Pursuant to Case Management Order No. 1, entered by the Court on November 9, 2006, "exclusive of the one-week consultation period, all parties shall provide at least 14

days notice of any scheduled deposition." Plaintiffs' Deposition Notice schedules a January 26, 2007 deposition, but was not served until January 15, 2007. The Deposition Notice does not comply with Case Management Order No. 1. The Deposition Notice is therefore defective, and McKesson will not appear for this deposition.

Dated: January 19, 2007

JOHN KIERNAN NICOLE JOHNSON **BONNER KIERNAN TREBACH &** CROCIATA One Liberty Square Boston, MA 02109 Telephone: (617) 426-3900 Facsimile: (617) 426-0380

By: /s/ Tiffany Cheung Tiffany Cheung

> MELVIN R. GOLDMAN LORI A. SCHECHTER PAUL FLUM TIFFANY CHEUNG MORRISON & FOERSTER LLP 425 Market Street San Francisco, California 94105-2482 Telephone: 415.268.7000 Facsimile: 415,268,7522

Attorneys for Defendant MCKESSON CORPORATION

## CERTIFICATE OF SERVICE

I certify that a true copy of this document was served on January 19, 2007 via email to:

	· · · · · · · · · · · · · · · · · · ·	
Steve W. Berman	George E. Barrett	Kenneth A. Wexler
Elizabeth Fegan	Edmund L. Carey	Jennifer Fountain Connolly
Barbara Mahoney	Gerald E. Martin	kaw@wtwlaw.us
David Nalven	Timothy L. Miles	ifc@wtwlaw.us
Ed Notargiacomo	gbarrett@barrettjohnston.com	Jeffrey Kodroff
Thomas M. Sobol	tcarey@barrettjohnston.com	John Macoretta
steve@hbsslaw.com	jmartin@barrettjohnston.com	ikodroff@srk-law.com
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ed@hbsslaw.com		
Tom@hbsslaw.com		
Counsel for Plaintiffs	Counsel for Plaintiffs	Counsel for Plaintiffs
Sheila Birnbaum		
Thomas Fox		
Matthew Matule		
Mark Redman		
sbirnbau@skadden.com		
tfox@skadden.com	•	
mmatule@skadden.com		
mredman@hearst.com		
Counsel for First DataBank		

/s/ Tiffany Cheung Tiffany Cheung

## Exhibit I



BARBARA A. MAHONEY
BARBARAM@HBSSŁAW.COM

January 22, 2007

Ms. Tiffany Cheung Morrison & Foerster LLP 425 Market Street San Francisco, CA 94105-2482

Re: New England Carpenters Health Benefits Fund v. First DataBank

Dear Tiffany:

The purpose of the Court's Case Management Order No. 1 is to ensure that the parties provide each other with sufficient advance notice before scheduling or rescheduling depositions and to ensure that they consult each other in good faith to schedule the depositions on mutually convenient dates. To that end the protocol adopted by the Court requires a minimum of 21 days notice, including a week-long consultation period. Plaintiffs complied with these requirements.

Your letter of January 19 again asserts McKesson's refusal to provide the witness knowledgeable about McKesson's own document production in this litigation. Your claim that the notice is "defective" is neither reasonable nor offered in good faith. We engaged in a week-long consultation period beginning January 5. We offered 6 available dates, January 26 or any day the week of January 29. You refused to provide us *any* available dates and flatly refused to provide McKesson's 30(b)(6) witness. You now claim that we breached the protocol because we served notice on January 15 instead of January 12. However, you fail to take into account that on January 5 we communicated to you in writing our intent to schedule the deposition either January 26 or the following week. The scheduling of the deposition date on January 26 cannot therefore come as a surprise to you, nor have you given any reason that your witness would not be available on that date. The timing of your objection also demonstrates bad faith. You did not object to the alleged defect until January 19, four days after you had received the notice.

Plaintiffs intend to proceed with the deposition as scheduled and will move to compel, if needed. Be advised that Plaintiffs will seek sanctions if you do not appear at the scheduled deposition. Please let us know by the close of tomorrow whether you will

ATTORNEYS AT LAW

SEATTLE LOS ANGELES CAMBRIDGE PHOENIX CHICAGO

Ms. Tiffany Cheung January 22, 2007 Page 2

provide your witness this Friday or whether we will have to seek intervention of the Court.

Sincerely,

HAGENS BERMAN SOBOL SHAPIRO LLP

[Sent via electronic mail]

Barbara A. Mahoney Attorney

BAM:BAM

cc: Plaintiffs' Counsel

# Exhibit J

### UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

NEW ENGLAND CARPENTERS HEALTH BENEFITS FUND; PIRELLI ARMSTRONG RETIREE MEDICAL BENEFITS TRUST; TEAMSTERS HEALTH & WELFARE FUND OF PHILADELPHIA AND VICINITY; and PHILADELPHIA FEDERATION OF TEACHERS HEALTH AND WELFARE FUND,

C.A. No. 1:05-CV-11148-PBS

Plaintiffs,

v.

FIRST DATABANK, INC., a Missouri corporation; and McKESSON CORPORATION, a Delaware corporation,

Defendants.

### PLAINTIFFS' THIRD REQUEST FOR PRODUCTION OF DOCUMENTS TO MCKESSON

Plaintiffs, by their attorneys and pursuant to Fed. R. Civ. P. 34, request that Defendant McKesson Corporation ("McKesson") respond to the following Document Request within thirty (30) days of service.

### I. INTRODUCTION

1. "Document(s)" is used in the broadest possible sense and means without limitation, any written, printed, typed, photostated, photographed, recorded or otherwise reproduced or stored communication or representation, whether comprised of letters, words, numbers, data, pictures, sounds or symbols, or any combination thereof. This definition includes copies or duplicates of documents contemporaneously or subsequently created which have any non-conforming notes or other markings. Without limiting the generality of the foregoing,

"document" includes, but is not limited to, correspondence, memoranda, notes, records, letters, envelopes, telegrams, messages, studies, analyses, contracts, agreements, working papers, accounts, analytical records, reports and/or summaries of investigations, trade letters, press releases, comparisons, books, calendars, diaries, articles, magazines, newspapers, booklets. brochures, pamphlets, circulars, bulletins, notices, drawings, diagrams, instructions, notes of minutes of meetings or of other communications of any type, including inter-office and intraoffice communications, electronic mail/messages and/or "e-mail," electronically stored telephone messages and/or "voice-mail," questionnaires, surveys, charts, graphs, photographs, phonograph recordings, films, tapes, disks, data cells, print-outs of information stored or maintained by electronic data processing or word processing equipment, all other data compilations from which information can be obtained (by translation, if necessary, by you through detection devices into usable form), including, without limitation, electromagnetically sensitive storage media such as floppy disks, hard disks and magnetic tapes and any preliminary versions, as well as drafts or revisions of any of the foregoing, whether produced or authored by you or anyone else.

- 2. "All documents" means every document and every non-identical copy known to you and every such document or writing which you can locate or discover by reasonably diligent efforts, including, but not limited to, documents now in the possession, custody or control of Defendant, its merged or acquired predecessors, its former and present directors, officers, counsel, agents, employees and/or persons acting on its behalf.
- "Concerning" means relating to, referring to, in connection with, pertaining to, 3. describing, discussing, analyzing, reflecting, summarizing, evidencing, embodying or constituting.

- 4. "Third-Party Data Products" means products provided by third-party data services to monitor prescription activity and/or track the movement of pharmaceutical products out of retail channels.
- 5. "Third-Party Data Service" means a provider of pharmaceutical market research. including retail pharmacy sales data.

"You" or "Your" means McKesson Corp. and any of its subsidiaries, divisions, affiliates, officers, directors, employees or agents, including, but not limited to, attorneys and accountants.

#### II. **RULES OF CONSTRUCTION**

- 1. All/Each - The terms "all" and "each" shall be construed as meaning either all and each as necessary to bring within the scope of the discovery request all responses that might otherwise be construed to be outside its scope.
- And/Or The connectives "and" and "or" shall be construed either disjunctively 2. and conjunctively as necessary to bring within the scope of the discovery request all responses that might otherwise be construed to be outside its scope.
  - The use of the singular form of any word shall include the plural and vice versa. 3.
  - 4. The masculine gender includes the feminine.

#### III. INSTRUCTIONS

- 1. In producing documents and other materials, you must furnish all documents or things in your possession, custody or control, regardless of whether such documents or materials are possessed directly by you or your directors, officers, agents, employees, representatives, subsidiaries, managing agents, affiliates, investigators, or by your attorneys or their agents, employees, representatives or investigators.
- 2. In producing documents, you must produce the original of each document requested together with all non-identical copies and drafts of that document. If the original of

any document cannot be located, a copy shall be provided in lieu thereof, and shall be legible and bound or stapled in the same manner as the original (to the extent this is known).

- 3. Documents shall be produced as they are kept in the usual course of business or shall be organized and labeled to identify any file number, file name, or any other file identification system utilized by the responding party, as well as the location and custodian of such records. These requests include Plaintiffs' request to physically inspect any file drawer, filing cabinet or any other storage device where documents responsive to these requests are maintained at the time of the inspection of such documents.
  - 4. Documents attached to each other should not be separated.
- 5. You have a duty to supplement your responses as required by Fed. R. Civ. P. 26(e).
- 6. If any responsive document was, but is no longer in the possession or subject to your control, state whether it (i) is missing or lost, (ii) has been destroyed, (iii) has been transferred, voluntarily or involuntarily, to others, or (iv) has been otherwise disposed of, and in each instance explain the circumstances surrounding, and state the date or approximate date of, such disposition.
- 7. In the event that you object to any document request on the grounds of privilege or work product, a statement shall be provided as to each document which includes:
  - a. the name of the author of the document;
  - b. the name of the recipient of the document;
  - c. the names of the persons to whom copies were sent;
  - d. the job title of every individual named in (a), (b), and (c) above:
  - e. the date the document was created, sent, and received:

- f. the location of the document;
- g. the custodian of the document;
- h. a brief description of the nature and subject matter of the document; and
- a statement of the privilege asserted and each and every fact or basis upon which a privilege is claimed or on which the document is otherwise withheld.
- 8. Notwithstanding the assertion of any objection to production, if a document contains non-objectionable or non-privileged matter, please produce that document, redacting that portion for which the objection is asserted, provided that the identification requested in paragraphs (h) and (i) above are furnished.

### IV. RELEVANT TIME PERIOD

Unless otherwise stated, these requests call for the production of all documents identified in the requests that were generated and/or maintained during the period January 1, 1998 to the date of production (the "Relevant Time Period"), or refer or relate to the Relevant Time Period.

### V. DOCUMENTS TO BE PRODUCED OR WILL BE PRODUCED

- 1. Please provide all documents produced to McKesson in the course of this litigation in response a subpoena. In the event that no documents have been produced to you at this time, please provide them as they come available. *See* Fed. Civ. Proc. R. 26(e).
- 2. Please provide all data concerning the drugs, identified by NDC in Appendix A, from 2001 through the present, which has been compiled by McKesson Corp. and provided to IMS Health, Verispan or any other third-party data service.
- 3. Please provide the following third-party data obtained by McKesson concerning the drugs, identified by NDC in Appendix A, from 2001 through the present:

- IMS MSA Method of Payment Data a.
- Time Period: 2001-Present by month
- Variables: Dollars, TRx, NRx, Extended Units
- By Drug (see Appendix A), by Strength and by Package
- b. IMS National Prescription Audit Data
- Time Period: 2001-Present by month
- Variables: Retail TRx Dollars, TRx, TRx Extended Units
- By Drug (see Appendix A), by Strength and by Package; by Channel
- c. IMS National Sales Perspective Data (or Retail/Provider Perspective Data)
- Time Period: 2001-Present by month
- Variables: Dollars, TRx, Extended Units
- By Drug (see Appendix A), by Strength and by Package; by Channel
- d. Verispan Vector One: National (NOVA) (or Scott-Levin Source Prescription Audit)
- Time Period: 2001-Present by month
- Variables: Dollars, TRx, Extended Units
- By Drug (see Appendix A), by Strength and by Package; by Channel

All data should be provided in electronic format and should include all variables described below, in addition to any other variables naturally occurring within the identified data products.

Please provide any and all other data from other third-party data products that 4. McKesson has obtained which contain data analogous to that sought in RFP No. 3 (such as units, dollars and prices). All data should be provided in electronic format and include all relevant variables (such as units, dollars and prices), in addition to any other variables naturally occurring within the identified data products.

DATED: July 28, 2006

By /s/ Steve W. Berman

Steve W. Berman Sean R. Matt Barbara A. Mahoney Hagens Berman Sobol Shapiro LLP 1301 Fifth Avenue, Suite 2900 Seattle, WA 98101 Telephone: (206) 623-7292

Facsimile: (206) 623-0594

Thomas M. Sobol (BBO#471770)
Hagens Berman Sobol Shapiro LLP
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Marc H. Edelson Allan Hoffman Hoffman & Edelson 45 West Court Street Doylestown, PA 18901 Telephone: (215) 230-8043 Facsimile: (215) 230-8735 Kenneth A. Wexler Jennifer Fountain Connolly Wexler Toriseva Wallace LLP One North LaSalle Street, Suite 2000 Chicago, IL 60602 Telephone: (312) 346-2222 Facsimile: (312) 346-0022

George E. Barrett Edmund L. Carey, Jr. Barret, Johnston & Parsley 217 Second Avenue, North Nashville, TN 37201 Telephone: (615) 244-2202

Facsimile: (615) 252-3798

- 8 -

### CERTIFICATE OF SERVICE

I, Steve W. Berman, an attorney, hereby certify that I caused a true and correct copy of the foregoing document to be served in the manner indicated upon all the parties listed below on this 28th day of July, 2006.

### Via Electronic Mail

Mark Redman Office of General Counsel The Hearst Corporation 959 Eighth Avenue New York, NY 10019-3737

Counsel for First Databank, Inc.

### Via Electronic Mail

Lori A. Schechter Morrison & Foerster 425 Market Street San Francisco, CA 94105-2482

Counsel for McKesson Corporation

/s/ Steve W. Berman Steve W. Berman 

# Exhibit K



BARBARA A. MAHONEY BARBARAM@HBSSLAW.COM

October 9, 2006

Paul Flum Morrison Foerster LLP 425 Market Street San Francisco, CA 94105-2482

> New England Carpenters Health Benefit Fund v. First DataBank Re:

### Dear Paul:

We are disturbed by your recent criticism of Plaintiffs' response to discovery, which is both unwarranted and patently unfair, given your ongoing failure to respond to numerous outstanding requests of the Plaintiffs:

- 1. Since June we have requested that you provide us with the names of the custodians of record for the documents produced by McKesson and the corresponding Bates ranges. Please provide them immediately along with confirmation that McKesson's response to Plaintiffs' First Set of Requests for Production is complete.
- 2. Please respond immediately to Plaintiffs' Second Set of Requests for Production, issued on July 17. At the August 31 discovery conference you agreed to begin production by mid-September. You are now nearly a month overdue.
- 3. Please respond immediately to Plaintiffs' Third Set of Requests for Production, issued on July 28. You promised to respond to our requests at the September 22 Discovery Conference. Two weeks have passed and we are still waiting.
- 4. Please respond immediately to Plaintiffs' Fourth Set of Requests for Production, issued on August 8. As stated in Steve Berman's September 19 letter to Tiffany Cheung, we understand that one or more U.S. attorneys and/or Attorneys General are investigating the same conduct we have placed at issue in this litigation. We are entitled to all documents McKesson makes available to the federal or state authorities pursuant to that investigation. To date we have received nothing.

Please provide your prompt attention to these matters.

ATTORNEYS AT LAW

LOS ANGELES CAMBRIDGE PHOENIX CHICAGO

Paul Flum October 9, 2006 Page 2

Sincerely,

HAGENS BERMAN SOBOL SHAPIRO LLP

Barbara A. Mahoney

Attorney

BAM:BAM

cc: Plaintiffs' Counsel

# Exhibit L

MORRISON

FOERSTER

425 MARKET STREET SAN FRANCISCO CALIFORNIA 94105-2482

TELEPHONE: 415.268.7000 FACSIMILE: 415.268.7522

WWW.MOFO.COM

MORRISON & FOERSTER LLP NEW YORK, SAN FRANCISCO, LOS ANGELES, PALO ALTO, SAN DIEGO, WASHINGTON, D.C.

DENVER, NORTHERN VIRGINIA, ORANGE COUNTY, SACRAMENTO, WALNUT CREEK, CENTURY CITY

TOKYO, LONDON, BBIJING, SHANGHAI, HONG KONG, SINGAPORE, BRUSSELS

October 12, 2006

Writer's Direct Contact 415.268.6848 TCheung@mofo.com

Via E-mail

Barbara A. Mahoney Hagens Berman Sobol & Shapiro LLP 1301 Fifth Avenue, Suite 2900 Seattle, WA 98101

Re: New England Carpenters Health Benefit Fund v. First DataBank

### Dear Barbara:

I write in response to your letter to Paul Flum dated October 9, 2006 regarding the status of McKesson's responses to plaintiffs' discovery. We respond to each of your inquiries as follows:

- 1. When plaintiffs requested the names of the custodians for the documents produced by McKesson, we promptly responded that we would provide such information if plaintiffs would agree to do the same. Plaintiffs did not agree to this proposal. Will plaintiffs now agree to provide source logs to McKesson?
- 2. With respect to Plaintiffs' Second Request for Production, we experienced unexpected delays during the process of collecting responsive documents. We will make responsive documents available, subject to McKesson's responses and objections, early next week.
- 3. With respect to Plaintiffs' Third Request for Production, McKesson agreed to contact IMS to explore whether IMS would be willing to consent to the production to plaintiffs of certain IMS data provided to McKesson. We have contacted IMS and are in the process of attempting to secure IMS's consent to such a production.
- 4. With respect to Plaintiffs' Fourth Request for Production, I responded to Steve Berman's September 19 letter that same day, informing him that McKesson has produced the documents responsive to Plaintiffs' Fourth Request for Production.

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Barbara Mahoney October 12, 2006 Page Two

Sincerely,

Tiffany Cheung

# Exhibit M

### **Barbara Mahoney**

From: Barbara Mahoney

Sent: Thursday, January 11, 2007 4:28 PM

To: Cheung, Tiffany

Cc: Nick Styant-Browne; Steve Berman

Subject: RE: IMS data

### Tiffany,

We originally requested this data on July 28. You promised us at the discovery meeting and in response to my letter in October that you would provide it to us in a reasonable amount of time. Please provide us with the data by next Tuesday or we will move to compel.

#### Barbara

From: Cheung, Tiffany [mailto:TCheung@mofo.com]

Sent: Thu 1/11/2007 3:57 PM

**To:** Barbara Mahoney **Cc:** Nick Styant-Browne **Subject:** RE: IMS data

#### Barbara.

We have been working on obtaining the necessary permission from IMS and on collecting and reviewing the IMS material in McKesson's possession. We anticipate that we will have the IMS data that McKesson agreed to produce, subject to McKesson's objections and responses, by the end of this month.

### Regards, Tiffany

-----Original Message-----

From: Barbara Mahoney [mailto:barbaram@hbsslaw.com]

Sent: Wednesday, January 10, 2007 9:53 AM

**To:** Cheung, Tiffany **Cc:** Nick Styant-Browne **Subject:** IMS data

### Tiffany,

It has been more than two months since the discovery conference on November 1 when you and Paul agreed to provide us with the IMS and/or Verispan data we requested last July. This information was not part of McKesson's latest production and we have had no further word from you about it. Please let us know that you will be providing that information in very short order or we will have to take the matter up with the Court.

Barbara

To ensure compliance with requirements imposed by the IRS, Morrison & Foerster LLP informs you that, if any advice concerning one or more U.S. Federal tax issues is contained in this communication (including any attachments), such advice is not intended or written to be used, and cannot be used, for the purpose of (i) avoiding penalties under the Internal Revenue Code or (ii) promoting, marketing or

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recommending to another party any transaction or matter addressed herein.

For information about this legend, go to http://www.mofo.com/Circular230.html

This message contains information which may be confidential and privileged. Unless you are the addressee (or authorized to receive for the addressee), you may not use, copy or disclose to anyone the message or any information contained in the message. If you have received the message in error, please advise the sender by reply e-mail @mofo.com, and delete the message.

advise the sender by repry e-man winoto.com, and defete the message.

Exhibit N

### **Barbara Mahoney**

From: Cheung, Tiffany [TCheung@mofo.com]
Sent: Monday, January 15, 2007 10:27 AM

To: Barbara Mahoney

Subject: IMS Data

### Barbara,

IMS has the information it requested in order to prepare the confidentiality agreement similar to the one I understand plaintiffs had signed in the MDL due to the contractual restrictions of producing IMS data. IMS informs us that it will take about "a couple of days" to finalize the agreement and send it to us for signature. Once we receive the agreement from IMS, we will forward it to you. Please let me know if we should request IMS to draft the agreement for your signature or if another plaintiffs' attorney will be signing on behalf of plaintiffs. We will be prepared to produce the IMS data McKesson agreed to produce, subject to our objections, as soon as we receive plaintiffs' executed confidentiality agreement and can forward it to IMS.

Regards, Tiffany

Tiffany Cheung Morrison & Foerster LLP 425 Market St. San Francisco, CA 94105 (415) 268-6848 tcheung@mofo.com www.mofo.com

To ensure compliance with requirements imposed by the IRS, Morrison & Foerster LLP informs you that, if any advice concerning one or more U.S. Federal tax issues is contained in this communication (including any attachments), such advice is not intended or written to be used, and cannot be used, for the purpose of (i) avoiding penalties under the Internal Revenue Code or (ii) promoting, marketing or recommending to another party any transaction or matter addressed herein.

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# **Exhibit O**

### **Barbara Mahoney**

From:

Barbara Mahoney

Sent:

Tuesday, January 16, 2007 6:59 AM

To:

Cheung, Tiffany

Cc:

Steve Berman

•

Subject: RE: IMS Data

### Tiffany,

Please prepare the agreement for Steve Berman's signature and keep us informed of any updates. Plaintiffs reserve the right to move to compel if the data is not forthcoming.

Barbara

From: Cheung, Tiffany [mailto:TCheung@mofo.com]

Sent: Mon 1/15/2007 10:27 AM

**To:** Barbara Mahoney **Subject:** IMS Data

Barbara,

IMS has the information it requested in order to prepare the confidentiality agreement similar to the one I understand plaintiffs had signed in the MDL due to the contractual restrictions of producing IMS data. IMS informs us that it will take about "a couple of days" to finalize the agreement and send it to us for signature. Once we receive the agreement from IMS, we will forward it to you. Please let me know if we should request IMS to draft the agreement for your signature or if another plaintiffs' attorney will be signing on behalf of plaintiffs. We will be prepared to produce the IMS data McKesson agreed to produce, subject to our objections, as soon as we receive plaintiffs' executed confidentiality agreement and can forward it to IMS.

Regards, Tiffany

Tiffany Cheung Morrison & Foerster LLP 425 Market St. San Francisco, CA 94105 (415) 268-6848 tcheung@mofo.com www.mofo.com

To ensure compliance with requirements imposed by the IRS, Morrison & Foerster LLP informs you that, if any advice concerning one or more U.S. Federal tax issues is contained in this communication (including any attachments), such advice is not intended or written to be used, and cannot be used, for the purpose of (i) avoiding penalties under the Internal Revenue Code or (ii) promoting, marketing or recommending to another party any transaction or matter addressed herein.

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